

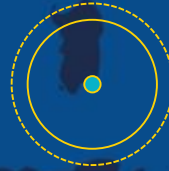
CHANGE  
your *point* of  
VIEW



UPDATED 2018

# CAGLIARI





## THE CENTER AT YOUR SERVICE





# CAGLIARI INTERNATIONAL CONTAINER TERMINAL



## MINIMAL DEVIATION FROM SUEZ—GIBRALTAR MAIN ROUTE



Optimal weather  
conditions 365 d/y



Zero delays on vessel  
maneuvering in-out

You Tube



## EXTENDED HOME PORT FOR NORTH AFRICAN ECONOMIES



# TOTAL RELIABILITY



**WAIT AT ANCHOR  
(PILOT STATION)**

**1.6 Hours**



**VESSEL ON BERTH**

**20 Minutes**



**START OPERATIONS**



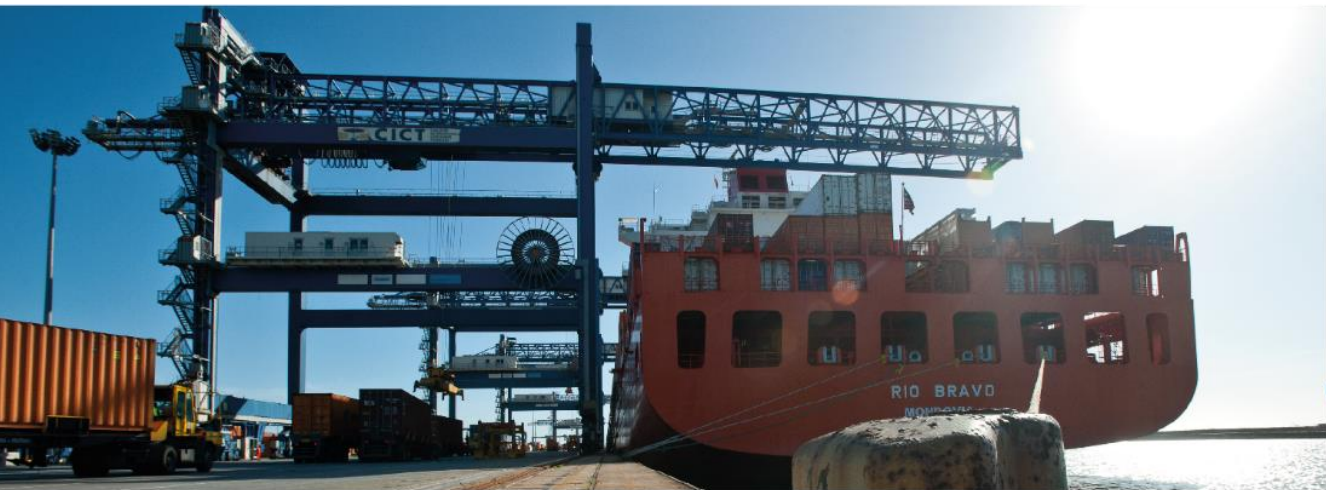
**UNBERTHING AFTER  
END OF OPERATIONS**








**1.3 Hours**

**AVERAGE DATA CALCULATED ON 298 OCEAN VESSELS AND 200 FEEDER VESSEL CALLS DURING 2017**



# CICT AT A GLANCE



Handling Capacity		Length of Quay		Terminal Area	
	1.3 million TEUs 3.6 million TEUs*		1,520 m 1,900 m*		400,000 m <sup>2</sup> 900,000 m <sup>2</sup> *
Water Depth		Quay Cranes		Yard Equipment	
	16 m		7 Gantry Crane (up to 18 rows) 1 Mobile Crane		17 RTG 6 Reach Stacker 9 Front Loader 30 Trucks 32 Trailers
				Reefer Plugs	
					1,000

\*Future development

UPDATED 2018





# OPERATIONAL FLEXIBILITY AND RELIABILITY



**MAXIMUM RELIABILITY**  
FOR MOTHER-MOTHER AND  
MOTHER-FEEDER DIRECT CONNECTIONS

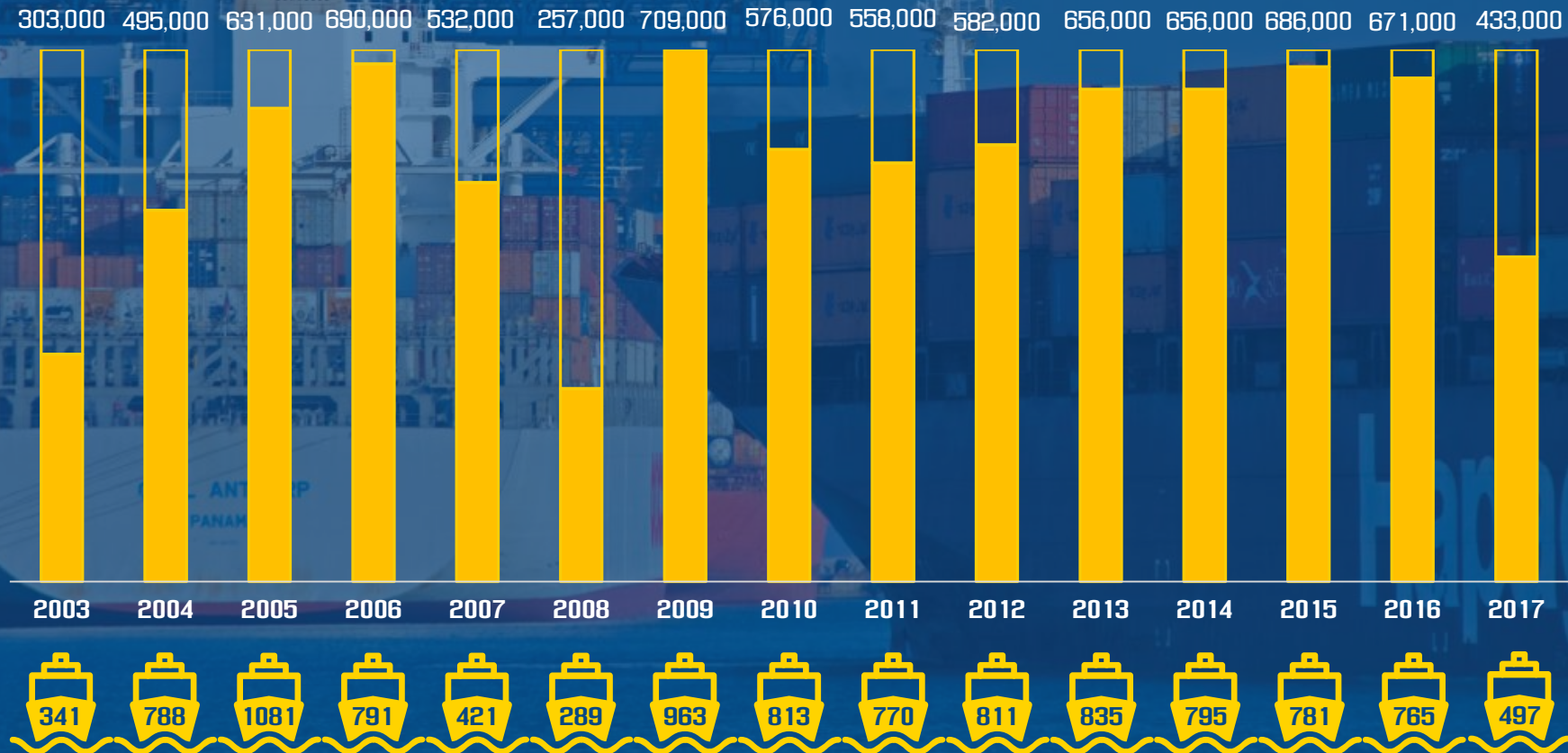
**FLEXIBLE COMMENCEMENT OF ANY VESSEL OPERATION**



# VOLUMES (TEUs and Vessel Calls)



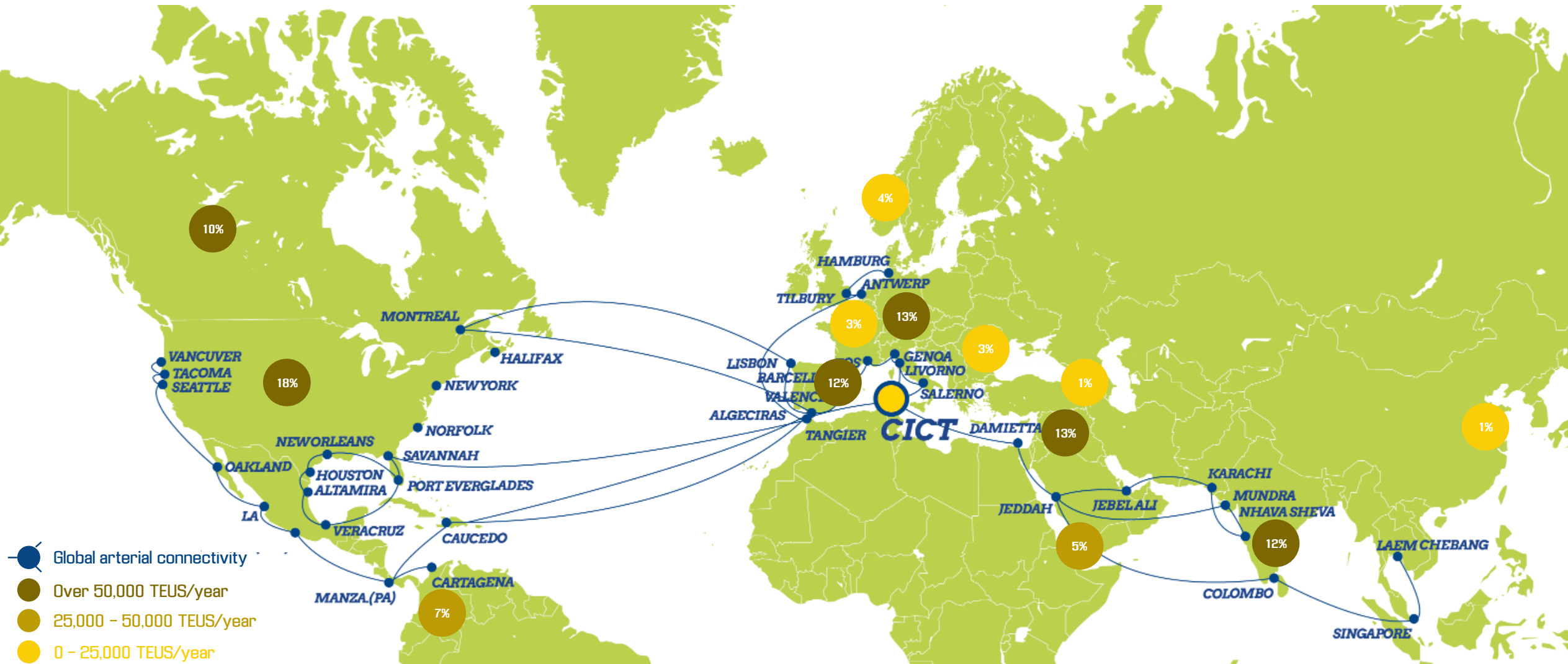
## 8.4 MILLION TEUS HANDLED



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# CUSTOMERS' TRADE COVERAGE





# MED DISTRIBUTION

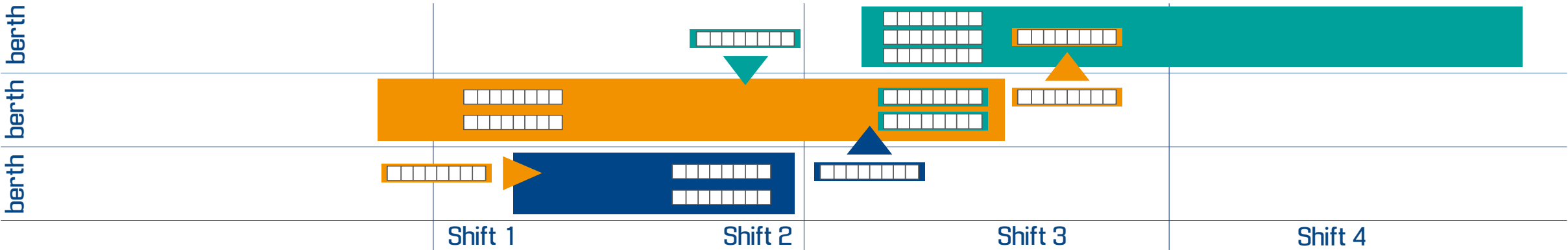




READY TO ACCOMMODATE CUSTOMER NEEDS  
IMMEDIATELY!



JUST IN TIME CONNECTIONS





# ...GO ! INCREASING PORT-TERMINAL CAPACITY



- Quay development (380 m)
- Logistic activities development (800,000 sqm)
- Yard development (500,000 sqm) of which 170,000 sqm already rent

## FROM 1.2 MILLION TEUs TO 3.6 MILLION TEUs OF CAPACITY



# DISCOUNTED ANCHORAGE DUES



REGULAR SERVICE TO CAGLIARI (minimum 12 calls/y)



MINIMUM 75% OF CARGO TO BE TRANSSHIPPED



# GATEWAY FOR SARDINIA



REGION	GDP (% of Italy)	IMPORT* (maritime)	EXPORT* (maritime)
SARDINIA	2%	1,150,490 ton	1,075,466 ton



\* source: ISTAT, elaboration Contship Italia (oil products not included)







**contship italia group**

CHANGE  
your **point** of  
VIEW

2018

# CORPORATE PROFILE



YOUR ITALIAN PARTNER OF CHOICE



SINCE **1969**  
WE BRING THE SHIP TO YOUR FACTORY





# WE BRING THE SHIP TO YOUR FACTORY ..... SINCE 1969



**Angelo Ravano** establishes Contship.

The first liner service is operated from Fos Sur Mer to Casablanca for FIAT automobile.



1969

Contship establishes the first ever container line service **from Europe to India.**



1977

**Sogemar** is acquired and merged with **Intermodale Italia** thus creating the largest private multimodal transport operator in Italy.



1990

Contship Containerlines is acquired by CP Ships. **Eurokai** becomes the main shareholders of Contship.



1997  
1999

**North Africa** start up of operations at Tangier.



2008

Contship establishes **Oceanogate Italia**, as a Group rail traction company.



In **Melzo**, Contship establishes **RAIL HUB MILANO.**



2012

**Gioia Tauro** welcomes 20,000 TEUs containership.



2016

1971



Contship operates the first private container terminal in Italy (**La Spezia**).

1982



In Australia with **Eagle Containerlines.**

1995



Operations commence at **Medcenter Container Terminal (MCT)** in Gioia Tauro.

2001  
2003



**Terminal Container Ravenna** and **Cagliari International Container Terminal** join the Group's terminals network.

2011



**La Spezia** is the first gateway in Italy to operate ULCC 14,000 TEUs class.

2015



La Spezia is the first Italian gateway to deploy **23 rows cranes**. **Gioia Tauro** and **La Spezia**, welcome the 16,600 TEUs containership.

2017



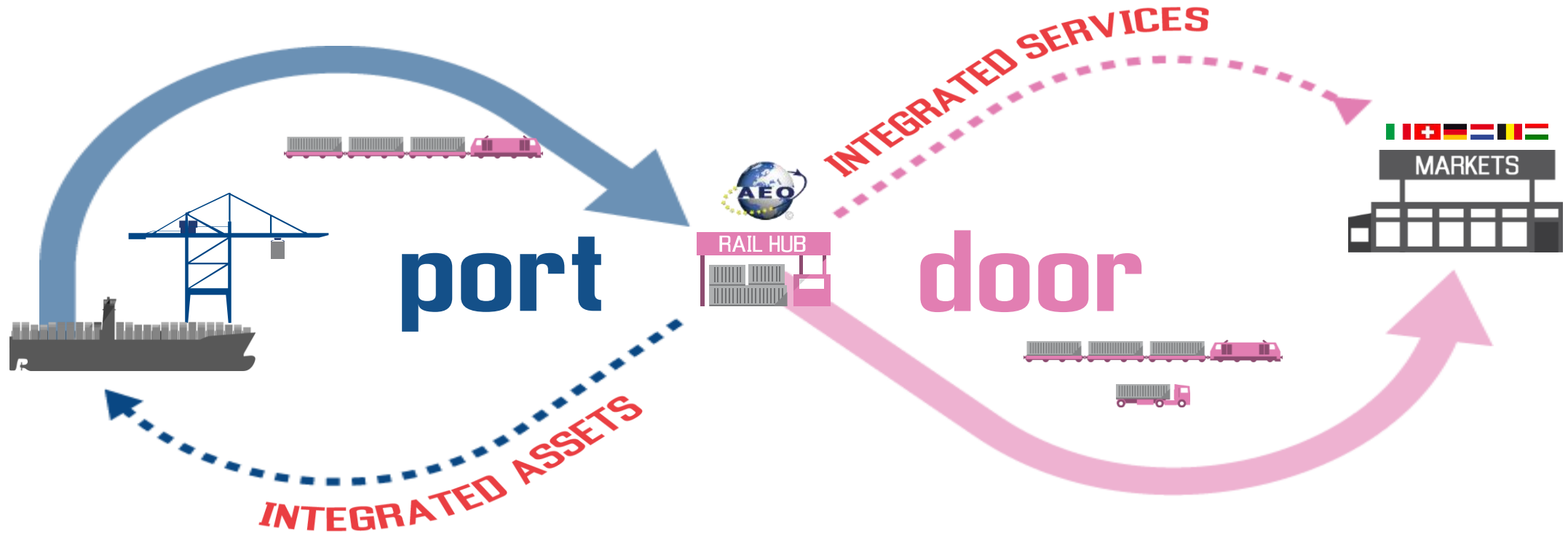
**Melzo**: Inauguration of the new maintenance workshop for rolling stock, in partnership with Bombardier Transportation



**Terminal Container Ravenna** celebrates the deployment of four new cranes



# PORT TO DOOR UNIQUE SELLING PROPOSITION






 Intermodal & RAIL services

**SUPPLY CHAIN**  
VERTICAL INTEGRATION

 Gateway

**DIRECT ACCESS**  
TO MULTIPLE MARKETS

 Transshipment Hub

**MINIMAL  
DEVIATION**  
FROM MAIN EAST-WEST ROUTE



**INTERMODAL SOLUTIONS**  
**TRANSHIPMENT & GATEWAY**



# GROUP'S TERMINAL ASSETS IN ITALY



**CHANGE VIEW**

First Italian RAIL Hub to operate h24 – 7d/week

**RM** railhub

350,000 UTIs  
7,000 TRAINS

**MILANO - MELZO**

**ONE**

**CHANGE VIEW**

First Italian ports to operate ULCC vessels

**LSCT**

Over 30% of RAIL share (200 trains week)

1.4 mio TEUs

**LA SPEZIA**

**ONE**

**CHANGE VIEW**

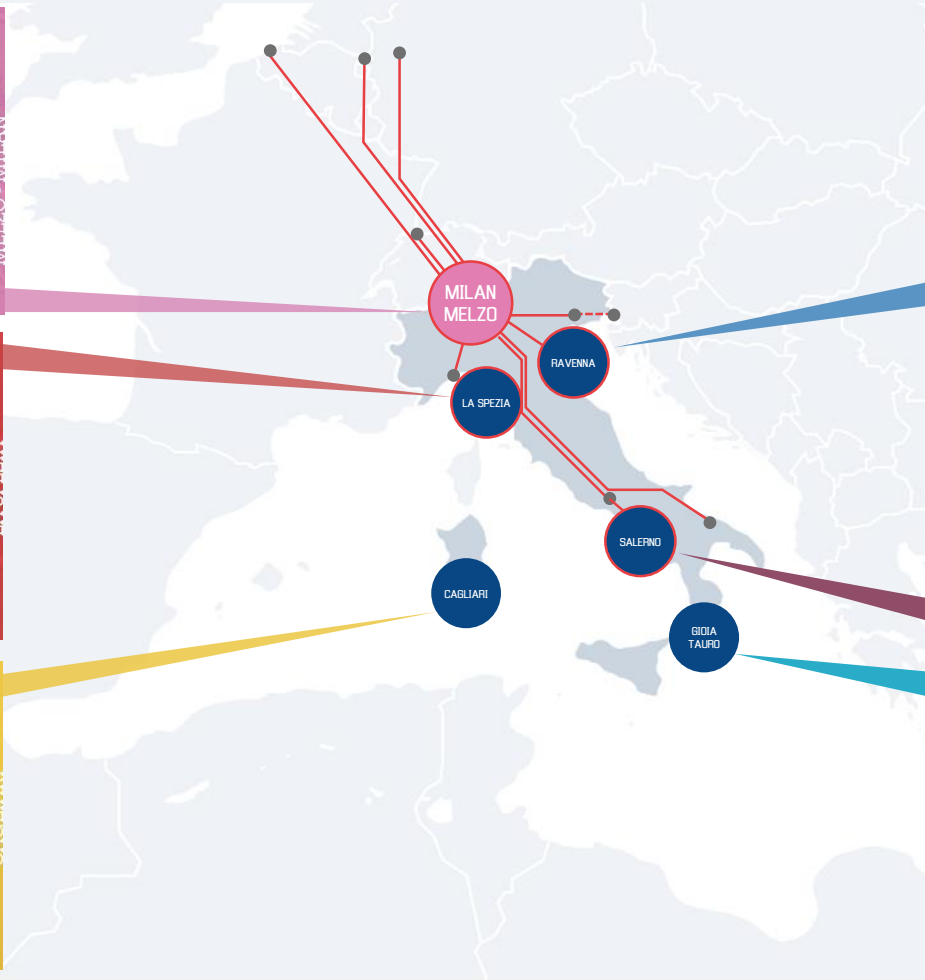
The closest Italian Hub logistics center to north Africa

**CICT**

1.3 mio TEUs

**CAGLIARI**

**ONE**



**CHANGE VIEW**

Shortest transit time to East Med

**TR**

Specialized in perishable cargo

285,000 TEUs

**RAVENNA**

**ONE**

**CHANGE VIEW**

Gateway for the food district in South Italy

**SCT**

500,000 TEUs

**SALERNO**

**ONE**

**CHANGE VIEW**

First med hub to operate 3 x ULCC simultaneously

**MCT**

4.2 mio TEUs

**GIOIA TAURO**

**ONE**



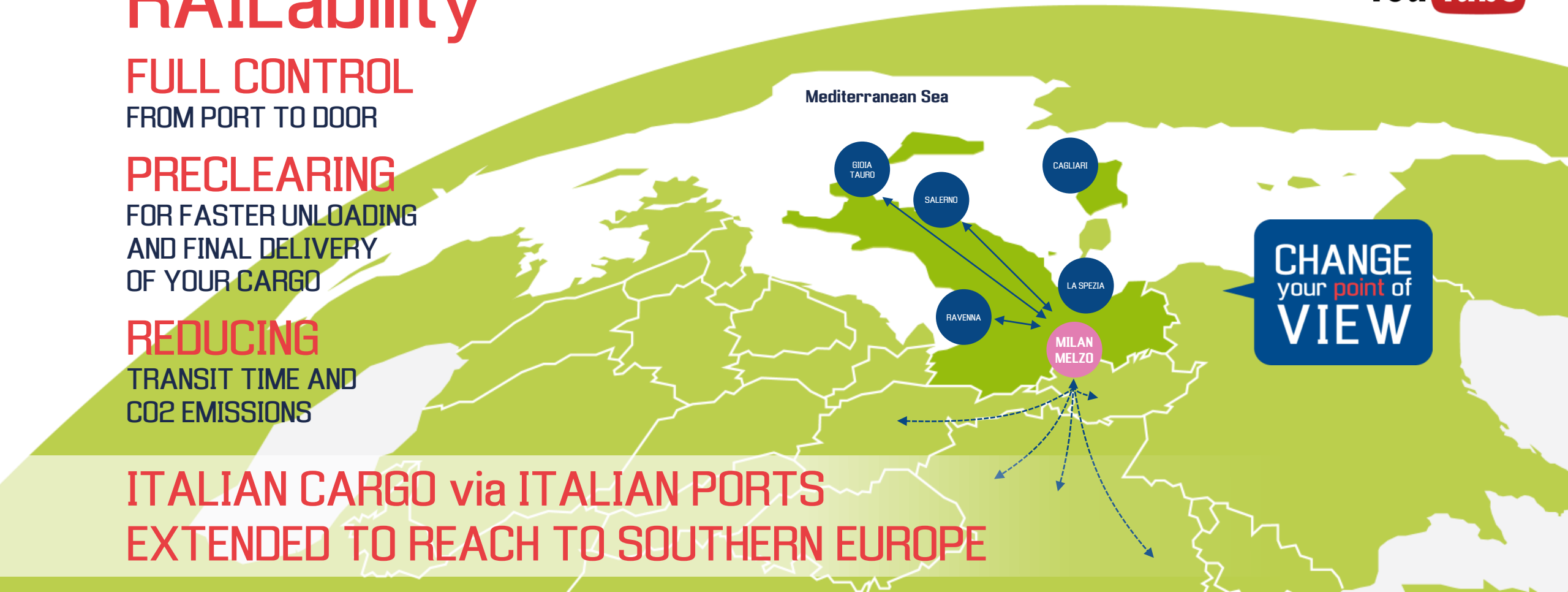
## RAILability

FULL CONTROL  
FROM PORT TO DOOR

PRECLEARING  
FOR FASTER UNLOADING  
AND FINAL DELIVERY  
OF YOUR CARGO

REDUCING  
TRANSIT TIME AND  
CO2 EMISSIONS

ITALIAN CARGO via ITALIAN PORTS  
EXTENDED TO REACH TO SOUTHERN EUROPE







We strive for excellence  
creating value for  
our **CUSTOMERS**,  
our **EMPLOYEES**,  
our **SUPPLIERS**  
and the **LOCALITIES**  
in which we work

**GLOCAL**  
touch in a  
**GLOBAL**  
market

POWERED by





# GLOBAL CUSTOMERS / END USERS







YOUR **ITALIAN** PARTNER OF CHOICE

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